

The image features a background of a vast, brown, tilled agricultural field under a clear blue sky. The rows of furrows in the field create a strong sense of perspective, receding towards the horizon. In the upper left corner, the company logo is displayed. It consists of a stylized green 'V' shape above the word 'VERDANT' in green, and a brown triangle pointing upwards below it, followed by the words 'agribusiness Consultants' in brown. The text is set against a light blue gradient background.

**VERDANT**  
agribusiness Consultants

# Business Overview

  
VERDANT AGRIBUSINESS CONSULTANTS

2504 Galen Drive, Suite 103, Champaign, Illinois 61821-7048 U.S.A. • 217-359-8470 • Fax 217-359-8870 • [www.verdantpartners.com](http://www.verdantpartners.com)

# Our Business

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Helping You Nurture Your Business

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- Experienced-based Business Consulting
- Management Services
- Representation and Advisory Services
- Education, Facilitation and Speaking Services



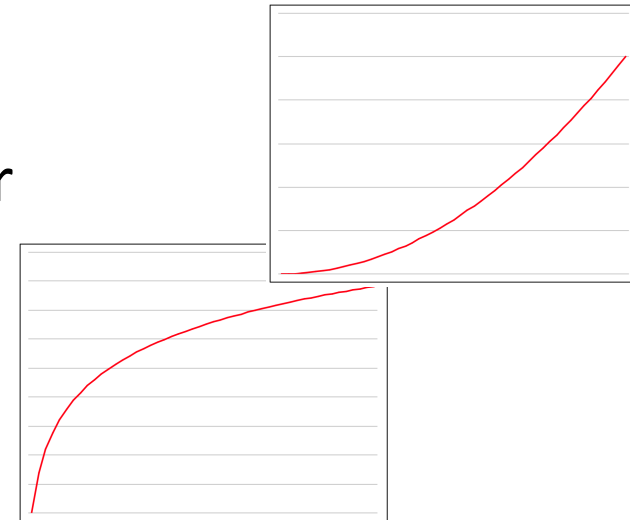
# Experienced-based Business Consulting

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## Our Business

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- Strategy development
- Business plan implementation
- Data analysis
- Business modeling
- Market, industry and competitor analysis
- Feasibility studies
- Business practices and systems
- Due diligence
- Valuation and assessment



# Management Services

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## Our Business

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- Performance assessment
- Critical needs assessment
- Executive services
- Reorganization and turn around

# Education, Facilitation and Speaking Services

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## Our Business

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- Executive education
- Management development programs
- Group facilitation
- Speaking engagements

# Serving the Global Food and Agribusiness Industries

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## Our Focus

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- Crop and Livestock Input Industries
- Crop and Livestock Production Industries
- Crop and Livestock Collection, and Consolidation Industries



# Serving the Global Food and Agribusiness Industries

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## Our Focus

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- Milling, packing, fabricating and further processing industries
- Merchandising, warehousing, and transportation industries
- Food processing industries
- Food distribution industries
- Agricultural / agribusiness finance



# Resourceful Problem Solvers

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## Our Philosophy

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1. Develop a thorough understanding of each client's business, their opportunities and challenges.
2. Client-driven needs to better compete in their chosen markets within the global food and agribusiness sector.

# Resourceful Problem Solvers

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## Our Philosophy

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3. Leverage our global network of *thinkers* within the food and agribusiness sector.
4. Apply our unique array of analytical tools as needed.
5. Provide solid answers for decision making.



# Why Choose Verdant Agribusiness Consultants?

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## Our Experience and Reputation

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- Knowledge
- Focus
- Understanding
- Insight
- Creativity
- Connection
- Execution
- Resourceful
- Integrity

# Why Choose Verdant Agribusiness Consultants?

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## Our Experience and Reputation

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- **Knowledge**
  - We know management and the global agri-food supply chain.
- **Focus**
  - We are focused solely on companies and organizations which participate in agri-food supply channels, whether globally, regionally or locally, either directly or through their customers.
- **Understanding**
  - Our principals and associates have a broad array of experiences in management and management consulting.
  - Our experience base includes Fortune 100 companies, middle market companies, and small, closely held companies.
  - Our client communication is the foundation for our contribution to your success.
- **Insight**
  - We can help you identify your goals.
  - We can help you put in place strategies and systems for you to achieve your goals.
- **Creativity**
  - No two companies are alike, whether in their history, present circumstances, or their future.
  - We use our efforts to create opportunities and path ways for your success.
- **Connection**
  - We have high-level contacts throughout the industry.
- **Execution**
  - Our people are driven by accomplishments.
- **Resourceful**
  - Our years of experience addressing unique circumstances results in our ability to know where to look for solutions to your issues.
- **Integrity**
  - We insist on the highest ethical standards in everything we do.



# Examples of Past Projects

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## Our Work

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- Market assessment prior to making expansion moves (supply, demand, market shares and position/behavior of competitors). Identification and analysis of independent alternative strategies for simultaneous expansion into multiple regions.
- Modeling business and production systems for improving capacity utilization, throughput, and efficiency.
- Identification of preferred expansion target geographies and multi-year expansion path.
- Assessment of resource needs for strategy implementation.
- Comparative assessment of acquisition targets.
- Comparative assessment of financing alternatives.
- Development of project management systems for strategy implementation.
- Risk modeling and risk assessment in food ingredient supply and demand.
- Assessment of global supply and demand for a consumer food category.
- Business valuation

# Contact Information

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## Our Touch Point

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Inspired to engage Verdant Agribusiness Consultants for an upcoming project?  
Let's talk about how we can help.

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